

**ESTIMATED ON-GOING ADMINISTRATION COSTS**

<b>On-Going Annual Administration Costs - GSE</b>	<b><u>Incremental</u></b>	<b><u>Non-Incremental</u></b>	<b><u>Administration Costs</u></b>
Information Technology			
Maintainence & Support	\$ 830.08	\$ 19.92	\$ 850.00
Non-IT Business Related costs			
Administration	\$ 781.26	\$ 18.74	\$ 800.00
Maintainence & Support	\$ 732.43	\$ 17.57	\$ 750.00
Marketing Support			
Brochures & Posters	<u>\$ 900.00</u>	<u>                    </u>	<u>\$ 900.00</u>
Sub-Total Annual Administration Costs - GSE	<u>\$ 3,243.77</u>	<u>\$ 56.23</u>	<u>\$ 3,300.00</u>
CAA Ongoing Administration Costs as Budgeted*	<u>\$ 108,266.20</u>		<u>\$ 108,266.20</u>
<b>Total Annual On-Going Administration Costs</b>	<b><u>\$ 111,509.97</u></b>	<b><u>\$ 56.23</u></b>	<b><u>\$ 111,566.20</u></b>

NOTES:

- Granite State Electric only seeks recovery of incremental costs from the System Benefits charge.
- Granite State Electric Company d/b/a Liberty Utilities is using an estimate of on-going administrative costs for the EAP Program for 2012-2013 developed by National Grid. Since program year 2012-2013 will be the first for Liberty, actual compared to estimated on-going administrative costs might vary by a greater amount than in previous program years. Liberty will track its on-going administrative costs for the EAP program and will be able to better estimate its costs for the 2013-2014 program year.
- The New Hampshire allocation for incremental/Non-Incremental costs as follows, based on total National Grid retail customer count (Billing Pool 00247):
  - Incremental: 97.657%
  - Non-Incremental: 2.343%

\* The CAA Budget for PY '12-'13 is \$1,780,694.00. Granite State Electric's share of that budget is 6.08%, which equals an annual dollar share in the amount of \$108,266.20

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<b>kWh Sales Forecast</b>			
<b>for Granite State Electric</b>			
<b>October 2012 to September 2013</b>			
<u>Month</u>	<u>Year</u>		<u>Forecasted kWhs</u>
October	2012		71,863,730
November	2012		70,979,377
December	2012		75,059,928
January	2013		88,043,680
February	2013		80,679,064
March	2013		76,870,182
April	2013		74,849,486
May	2013		70,839,200
June	2013		76,521,610
July	2013		88,562,162
August	2013		85,541,230
September	2013		<u>80,523,983</u>
		<b>Total</b>	<b>940,333,632</b>

Source: Granite State Electric FY 13 Budget & Five Year kWh Forecast, National Grid

### EAP On-Going Maintenance/Administrative Cost Estimate

<u>Cost</u>	<u>Position</u>	<u>Department</u>	<u>Dedication</u>	<u>FTE's</u>	<u>Annual Cost</u>	<u>Project Cost</u>	<u>Department Cost</u>
<u>IT Related Costs</u>							
1. Maintenance Developer Systems Support	Maintenance Developer	IS	1.00%	1	\$85,000	\$850	
<b>Total IT Related Business Costs</b>							<b>\$850</b>
<u>Non IT Business Related Costs:</u>							
1. EAP Senior Analyst Reporting/Advisory Board	Senior Analyst	C&C	0.50%	1	\$85,000	\$425	
2. Customer Service	CSR	CS	2.00%	1	\$40,000	\$800	
3. Financial Distribution Reporting/Reconciliation Requirements	Analyst	Elec Pricing	0.50%	1	\$65,000	\$325	
<b>Total Non IT Business Related Costs</b>							<b>\$1,550</b>
<u>Promotional Costs</u>							
4. Brochures, mailings and posters						\$900	
<b>Total Promotional Costs</b>							<b>\$900</b>
<b>Total Granite State Annual Cost Estimate</b>							<b>\$3,300</b>
<b>Allocated Granite State Portion of Community Action Agency EAP Budget</b>							
	Granite State Allocation:		6.08%				
	Total CAA Budget		\$1,780,694.00				
	Total Granite State Share		\$108,266.20				<b>\$108,266.20</b>
<b>Total Annual Maintenance Costs</b>							<b>\$111,566.20</b>

National Grid Billing Pool Allocations 00247  
Service Company – Customer Accounting – Retails (NE Only)

<u>Year</u>	<u>Rate</u>	<u>Decimal</u>
2013	2.343%	0.02343
2012	2.343%	0.02343
2011	2.343%	0.02343
2010	2.344%	0.02344
2009	2.300%	0.02300
2008	2.300%	0.02300
2007	2.111%	0.02111
2006	2.293%	0.02293
2005	2.279%	0.02279
2004	2.266%	0.02266
2003	2.248%	0.02248
2002	2.234%	0.02234